

WHAT IS THE PRICE TO SAVE A LIFE?

NASAL SPRAY \$150 OR \$3 INJECTABLE

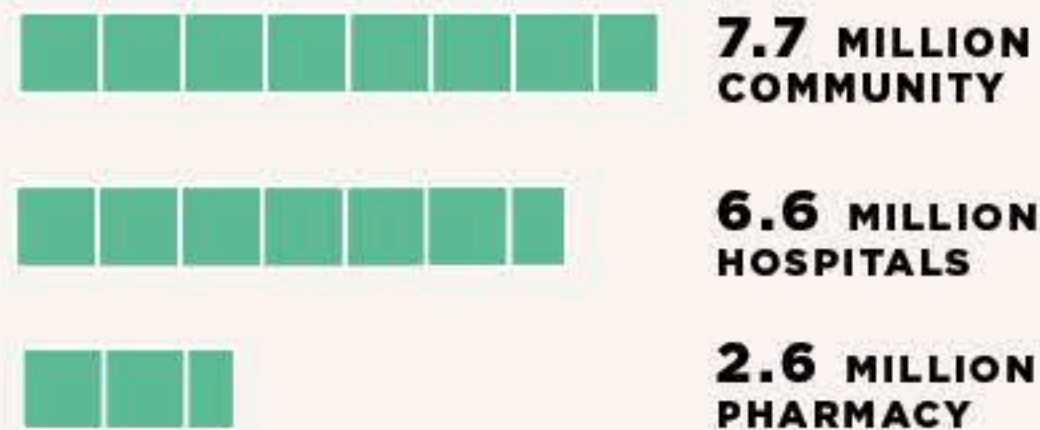
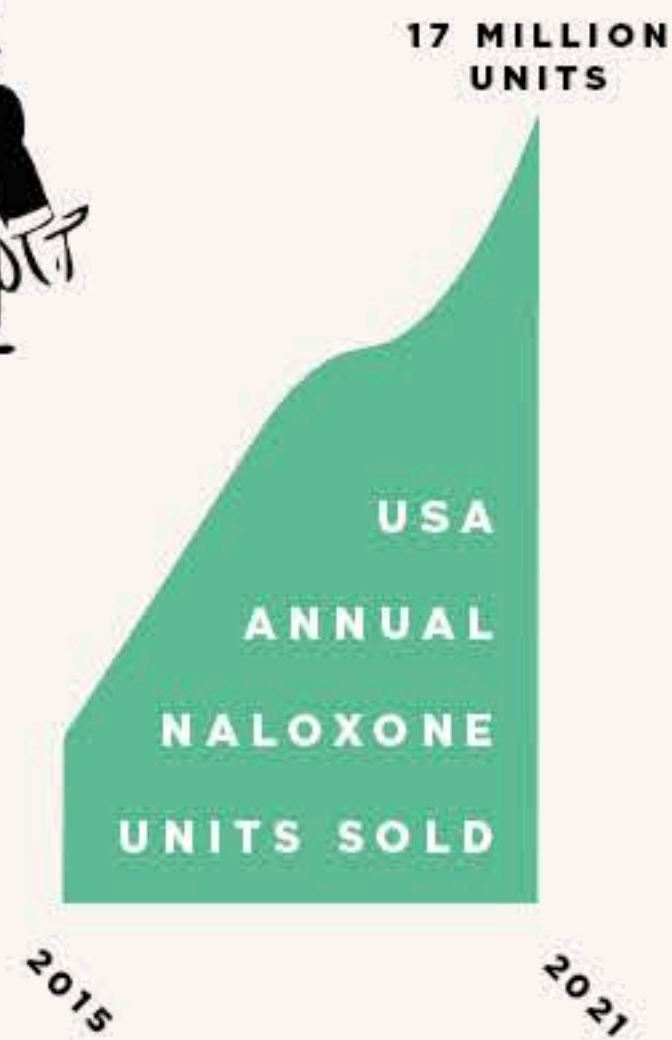
DEMYSTIFYING NALOXONE COSTS
RETAIL COST OF 2 DOSES OF BRAND NASAL SPRAY: \$150

TO SCALE NALOXONE DISTRIBUTION, LOW-COST INJECTABLE IS MOST COST-EFFECTIVE.

THE OPIOID OVERDOSE REVERSAL DRUG NALOXONE SAVES LIVES.

BUYERS HAVE CHOICES.

WHOSE POCKETS ARE YOU LINING?



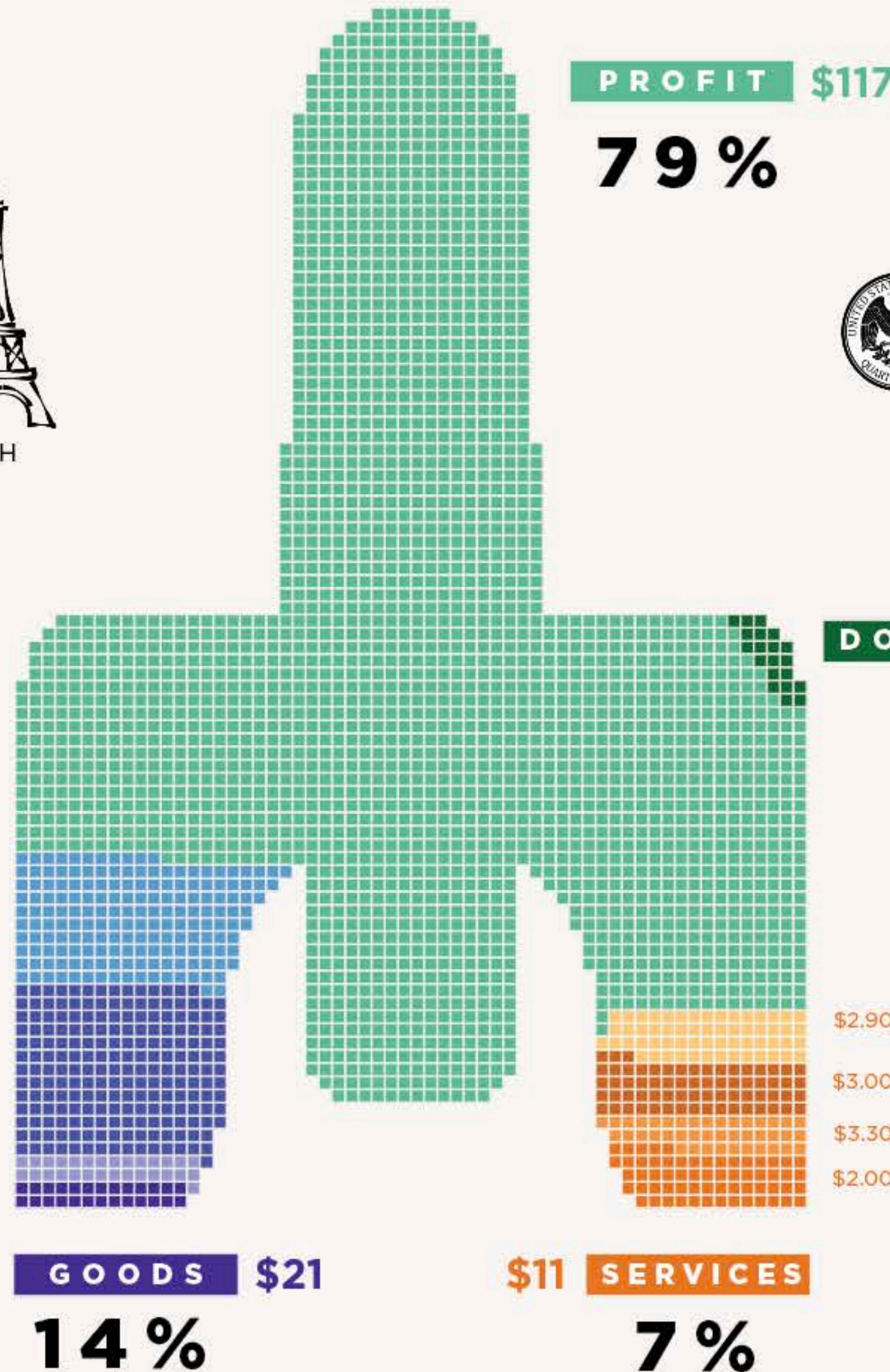
THE PLASTIC DEVICE FOR ALL NALOXONE NASAL SPRAYS COMES FROM ONE FRENCH VENDOR

PARTS & MATERIALS \$8.60

FILLING & ASSEMBLY \$10

PACKAGING \$1.40

TESTING & FREIGHT \$1.30



RAW NALOXONE COSTS <25¢

DONATIONS \$1

\$2.90 OVERHEAD & ADMIN

\$3.00 INVENTORY PIPELINE

\$3.30 R&D

\$2.00 WAREHOUSING & TRANSPORTATION



WE ENSURE HARM REDUCTION PROGRAMS HAVE SUSTAINABLE AND EQUITABLE ACCESS TO LOW-COST NALOXONE FOR DISTRIBUTION IN THEIR COMMUNITIES.

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SOURCES
 - ESTIMATES BASED ON RAFTP INTERNAL DATA
 - EXTRAPOLATED FROM INVESTOR AND INDUSTRY DOCUMENTS WITH PERMISSION
 - REAGAN-UDALL FOUNDATION FOR FDA, NALOXONE ECONOMIC VIEW, MARCH 2023
 - US FDA, REGULATORY OVERVIEW OF NARCAN NASAL SPRAY & POSTMARKETING SAFETY DATA, FEBRUARY 2023